

Self Storage....

Coming to a Neighborhood Near You



Moderator:

Michael Christie, Principal, *Heritage Capital Assets & REIA Director*

Speakers:

Marc Boorstein, Co-Founder, *MJ Partners Real Estate Services*,
Neil Freeman, Principal, *Conlon Capital/Aries Capital*,
Noah Springer, Senior Vice President, *Extra Space Storage REIT*,
Mark Sullivan, Managing Principal, *Sullivan Goulette & Wilson, Ltd.*



First Generation Circa 1980 / Suburban





Third Generation / Suburban Market / New Construction - 2007



Third Generation / Mixed-use / Urban Market / Rehab - 2010



Before



After



Third Generation / Urban Market / New Construction - 2004





Third Generation / Suburban Market / Rehab - 2016







S U L L I V A N
G O U L E T T E
& W I L S O N
A R C H I T E C T S

